



July 8th, 2019

Dear Mayor O'Mara,

Public Sector Partners for Progress is a non-profit organization specializing in asset management as it applies to allocation of public funds in the provision of societal infrastructure. This includes but is not limited to Roads, Sidewalks, Bridges, Culverts, Sanitary Networks, Water Distribution Network, Storm Network, Storm Water Management, Buildings, Parks, Forestry, Fleet, Fire Services, Equipment, and Cemeteries.

Unlike an age-based approach, that has no scientific backing; Public Sector Partners applies a commonsense approach to forecasting infrastructure spending and performance (levels of service) according to unique characteristics of each community. After eight years of intensive research on the topic at the University of Waterloo, and its successful application at the City of Waterloo, and other municipalities across Canada, we are happy to offer your administration the following:

1. Analysis of existing infrastructure,
2. Development of infrastructure modelling parameters; and,
3. Forecasting of current and future asset performance (level of service) and expenditure.

Our asset management approach is uniquely Canadian in that its theory and application were developed at a Canadian University in close collaboration with Canadian municipalities. The forecasting capabilities account for significantly more decision-factors than just age or condition of an asset. They incorporate unique characteristics of each community, such as economies of scale, citizen defined levels of service, funding capacity, project delivery capacity, grant funding accommodation, cost-sharing potential, new design standards' accommodation, and asset data maturity and timeliness.

As we are a non-profit specializing in infrastructure asset management, the cost to your community for our services is only \$1/resident. That is, a total fee which is directly proportional to the population of your community.

This is an opportunity to ensure the benefits of latest capabilities in the field, reach your citizens in a timely manner. Improved infrastructure planning allows for a higher standard of living and socioeconomic growth of the community.

Please contact us so that we may discuss the benefits of becoming our partner as we strive to make infrastructure sustainable for all Canadians.

Kind regards,

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