



Corporation of the Municipality of Temagami

Memo No.
2024-M-123

Memorandum to Council

Subject: Economic Development Memo

Agenda Date: August 8, 2024

Attachments:

RECOMMENDATION

BE IT RESOLVED THAT Council receive Memo 2024-M-123 for information.

INFORMATION

Bank Closing:

Scotiabank closed its branch in the Temagami after decades to consolidate its services with the branch at 1500 Fisher Street in North Bay, on July 16, 2024, leaving us without a human serviced banking branch.

We had attempted to reach out to credit unions with a number of meetings and sharing of statistical information, but were unable to secure a replacement branch.

Scotiabank has installed, in replacement, a bank machine with deposit capabilities inside our Pharmasave across the street from their previous location with Pharmasave business hour access. Scotiabank had included the Municipal office as one of their potential locations for this machine.

In a statement, Madison Rodness, manager of Scotiabank's Canadian banking communications wrote, in part: "With customer preferences changing and more day-to-day banking being done digitally, we are continuing to evolve how we serve our customers and invest in areas that make it easier for our customers to bank with us from wherever they are. We are committed to supporting our customers, employees and communities through this transition."

Tredcorp:

On June 27, 2024, Council passed **By-law 24-1744 - To authorize the Incorporation of the Temagami Region Economic Development Corporation, and Appoint the Initial Board Members**

"WHEREAS the Council of the Municipality of Temagami passed Resolution 24-269 on June 13, 2024 to adopt documents related to the formation of the Temagami Region Economic Development Corporation (TREDCO) and to agree to consider a by-law to authorize the incorporation of TREDCO;

AND WHEREAS in order to register the corporation with the Province of Ontario, the information on the first Directors of the Corporation needs to be filed with the Articles of Incorporation;

AND WHEREAS the TREDCO By-law provides that any future Directors shall be elected by the Directors of the Corporation;

NOW THEREFORE BE IT RESOLVED THAT the Council of the Municipality of Temagami receive Memo 2024-M-113 and hereby directs that the following people shall be listed in the Articles of Incorporation as the first Directors of the TREDCO:

- Allan Avard,
- Mike Brooker,
- Steve Casper,
- Dan Paradis and
- Dave Taylor.”

All required forms were collected, including first directors’ consent forms, articles of incorporation, bylaws of the corporation, which has come before and has been approved by Council, corporate name search results, admin information, etc. and are currently being reviewed by Wishart Law before final submission. Indemnity insurance forms are in the hands of out brokers.

Temagami Dry

Final terms have been negotiated and agreed in principle to for the production of Temagami Dry.

Their internal agreement is still being drafted via lawyers at the time of writing this report and will involve a continuing shareholding of the company, a trademark return/dormancy clause and continued royalties on the product on behalf of the municipality.

They are very developing marketing strategies, logos, external analyses, strategic proposals, et cetera and have informed me the project is very much on track except for the details of their internal incorporation process.

“We are making room in our schedule to do a test run of soda in August and hopefully have taste testing after that.”

Mine landing Ad Hoc Group.

On October 27, 2023, an informal group comprised of members of council for the Temagami First Nation, The Teme-Augama Anishnabai, the Ontario Ministry of Natural Resources, Temagami Regional Economic Development Corporation, Temagami Staff and Mayor Omara met informally to discuss, at a high level, interest in forming a group to move forward the creation of a partnership of some form to manage and improve the parking facilities at the landing at the end of the Lake Temagami Access Road.

The meeting was wholly positive and it was unanimously agreed to move forward. Following the meeting, the MNR supplied us with their land disposition process policy and, (and I have summarized this), possible options for us to consider.

LUP Renewal (Status Quo)

Advantages: Complies with policies, allows amendments, requires no survey, and enables user fees.

Challenges: Not ideal for long-term use.

Note: Requires consultation with TFN/TAA and screening under Class EA.

Long-Term Lease

Advantages: Enables corporate management, fee charging, and must maintain public access.

Challenges: Needs plan amendment confirmation and stakeholder consultation; mining tenures complicate the process.

Note: Involves Class EA and community consultation; shorter issuance timeframe than sale.

Sale

Advantages: Provides greater management control (storage, waste).

Note: Requires Class EA, public and Indigenous consultation, and can take up to 3 years. Needs consideration of waste management and mining lease implications.

At a quick glance, ownership seems the preferred option to most of the grantor possibilities.

June 18

The informal ad hoc committee met to discuss some administration items, drafting a terms of reference, discussing what a Joint Corporation Incorporation Process might look like, commissioning a landing survey, estimated project costs and arranging a meeting and possible site visits of funders and regulatory bodies.

July 22

We had a site visit from Dominique Marleau, Ontario Northern Development Advisor, followed by a sit down meeting with core committee members on Bear Island to discuss the site visit.

July 29

A very productive online “introduction” meeting was held with committee technicians from the municipality and TFN, our CAO and funders / regulatory organizations. Our present situation was explained and it was decided that we should develop a “critical path” The critical path method is a technique that allows you to identify tasks that are necessary for project completion. The critical path in project management is the longest sequence of activities that must be finished on time to complete the entire project.

Guests

Dominique Marleau - Northern Development Advisor - Ministry of Northern Development

Candice Flannigan - Initiatives Officer, FedNor-Program Delivery - Federal Economic Development Agency for Northern Ontario (FedNor)

Diana McGhee - Crown Land Disposition Coordinator - Divisional Delivery Branch/ROD - Ministry of Natural Resources

Lynn Moreau - Regional Planner - Ministry of Natural Resources

Brian Mills - Compliance Officer - Ministry of the Environment, Conservation and Parks

July 29

The ad hoc group met at the Municipal Office July 29, 2024 following the “funders” meeting.

We settled a few admin items (ie – agenda templates), finalized a draft terms of reference to go to respective councils for approval, discuss getting legal advice options on our proposed joint corporation and update general project cost predictions.

Our finalized draft terms of reference will be up for discussion in tonight’s council meeting.

August 13?

We are trying to coordinate a site visit / meeting with Alain Belanger, District Manager MNRF, tentatively for August 13.

Grants

We have signed onto Grantmatch.

GrantMatch is a digital platform designed to connect organizations, such as nonprofits, schools, and community groups, with potential grant opportunities. It helps users identify and apply for grants that fit their specific projects or initiatives by matching them with relevant funding sources. It offers features like a searchable database of grants, resources for writing grant proposals, and tools for tracking application progress.

Service Fees: In consideration of GrantMatch providing the above services, the Client will pay, per funding application approved by the government, or government agency, a tiered percentage, plus applicable sales taxes, as follows:

- i) 10% on the first \$1,000,000 of Government Funding approved; and**
- ii) 5% on the remaining Government Funding approved, greater than \$1 million**

No Recovery: In the event no Government Funding approval is obtained through the above services of GrantMatch, no fee shall be due or payable by the Client to GrantMatch

Previous application progress

1) Grant application – NOHFC Arena Improvements

The Rural Enhancement Funding Stream allows for "incremental improvements, repairs, and/or renovations to improve and extend the useful life of capital assets including; social and recreational facilities, municipal assets and community halls, that contribute to a healthy and vibrant community."

Condensed details:

Funding

Funding is in the form of a conditional contribution, and will not exceed: For communities under 1,500 and Indigenous communities, up to 90% of total eligible costs to a maximum of \$200,000.00;

We are proposed an application to this stream comprising the following improvements to our arena:

- Hood Vent Upgrade – 5000.00
- Lighting Upgrade – 4000.00
- Dishwasher Replacement – 7000.00
- Sport Supplies – 5000.00
- Ice Divider – 5000.00
- Dehumidifier – 55000.00
- Tables and Chairs for rink non ice surface - 28000.00

Total: 109000.00

Municipality Contribution: 10,900.00

The NOHFC has determined that the project is potentially eligible and will proceed for further review and evaluation. Please note that although your application is proceeding, it does not mean that it will be approved for funding. The NOHFC's programs are non-entitlement, discretionary programs and not all projects meeting the program eligibility criteria will be approved.

A Project Officer with the Ministry of Northern Development, Regional Economic Development Branch (REDB) was assigned to our file.

An Information Request was completed and returned to that officer on August 6, 2024.

2) Asset Management Coordinator / GIS Intern

3) File number #7402272, application for a **Asset Management Coordinator / GIS Intern**

An Asset Management Coordinator Intern was applied for from NOHFC.

For eligible municipalities, Indigenous communities and not-for-profit organizations, funding is in the form of a conditional contribution of up to 90% of an intern's salary and employer's portion of MERCs to a maximum of \$35,000 per year.

Municipal Contribution: 3500.00

A Northern Development Advisor was assigned to the file and a series of queries was sent and replied to on July 25, 2024.

4) Tourism Intern

A tourism intern application was prepared for submission to Fednor through their **Tourism Growth Program (TGP)**

The program provides \$108 million over 3 years to support Indigenous and non-Indigenous communities, small and medium-sized businesses and not-for-profit organizations in developing local tourism products and experiences. The program also complements supports for the tourism industry provided through other federal, provincial and territorial programs.

For youth internships, FedNor will contribute up to 90 per cent to a maximum of \$35,000 per year for the eligible costs of salary and employee benefit expenses in a full-time position for the internship period of up to 18 months. FedNor will contribute up to 90 per cent to a maximum of \$5,000 towards eligible equipment costs and/or training activities to support the intern.

Municipal Contribution: 3500.00

Our Fednor representative was sent a draft application and informed us that Fednor rarely funds multiple employment positions. The position of Economic Development Officer is a Fednor funded position.

Grantmatch

Respectfully submitted by
John Shymko
Economic Development Officer